



The Globe Method

accelerate`your`possibilities



GLOBE DENTAL CONSULTING
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About GDC

Our Mission

To provide an accelerated, well-structured process to achieve continuous success.

Due to the intense curriculum in dentistry, dental graduates are not typically exposed to running a dental practice effectively and efficiently. In addition, they are not introduced to the business of becoming an independent fee-for-service dental practice. As a result, many dentists are left to start as apprentices working in bigger offices upon graduation and taking years to establish their independence and, not to mention, their entrepreneurial skills.

Globe Dental Consulting (GDC) provides coaching and mentoring services to dental professionals transitioning into the workplace, through an accelerated process called The Globe Method. Our team encompasses a group of top professionals in their respective fields.

Our accelerated and structured process of achieving success as a dentist is unmatched by any other consulting company. The knowledge and guidance of our system has been proven to help dental graduates accelerate their potential.

Our company aims to help dentists achieve continuous success in business and development by providing resources (our top professionals) as intermediary point-of-contacts to ensure a better success rate for starting an independent fee-for-service practice. The company aims to connect different facets required in the dental profession to position the dentist in the workplace.



The Globe Method

The Globe Method is a four step process that gets you in front of your very own Executive Team to secure financing, establish a relationship with your accountant, develop business strategies; develop marketing initiatives, utilize practice optimization techniques, gain IT assistance, and help protect your investments.

As part of the process, you'll be introduced to effective and efficient methods of running your business and upholding the higher standard of care that is often neglected.

How it Works

Form Your Executive Team

Your executive team exists of a financial consultant, an accountant, business manager, IT professionals, marketing experts, a dental consultant, and a wealth manager.

Develop Your Strategy

You will meet with each professional on an individual basis to develop a blueprint and establish a list of tasks to accomplish (we call them milestones).

Accelerate Your Possibilities

As a result of a comprehensive approach to dentistry, high level professionals and Globe's values and commitment, the aim is to achieve your highest potential and raising the standard of care.

Stand Out Amongst Your Peers

Overall, the process will allow you to stand out amongst your peers and accelerate your potential skill set.

Services

Financial Consulting

- Identifying a practice/
practice selection
- Securing funding
- Debt consolidation and
refinancing
- Cash flow analysis

Marketing

- Business Branding
- Global Messaging
- Commercial Printing
- Website Development
- Marketing Collateral

Dental Consulting

- Four and Six handed
dentistry
- Specialist Utilization
and Referrals
- Production Optimization
- Specialty Treatment

Business Management

- Human Resources
- Office Operations
- Patient management
- General Business Concern

Accounting

- Monthly Accounting
- Tax planning services
- Practice profitability analysis
- Employee Benefit plans

Wealth Management

- Establish your insurance
- Manage your income
- Support your net growth
- Wealth Creation Account
- Financial Strategy

Information Technology

- Computer Networking
- IT Support
- Pro-Active Services
- Video Surveillance
- Data & Voice



For answers to your questions, visit us at:
globeden.com/questions



May I choose the services that I require?

Yes. As apart of our unique process, the Globe Method is individually tailored to your needs and can be customized accordingly.

How long does the Globe Method take?

The process is dependent on individual goals and milestones. The Globe Method is individually tailored to your developmental needs and your Executive Team works collectively to achieve success.

How is the Executive Team chosen?

Our Executive Team has been individually selected to represent their respective fields. Their experience and customer service has been critiqued to meet our expectations and standards.

How does Globe Dental Consulting differ?

Globe Dental Consulting is a unique consulting program coaching you through the career development process of becoming a successful dentist/business owner. Unlike traditional consulting products, Globe's services combines efforts from many disciplines into one solid program, allowing you to avoid many common pitfalls.

Contact Us Today

Let Us Show You The Path To Success.

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Form **your** executive team | Develop **your** strategy |
Accelerate **your** possibilities | Stand out amongst **your** peers



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